

INVESTOR ENGAGEMENT OPPORTUNITIES 2025



Partnership Investors:

Thank you for your investment in the Greater Des Moines Partnership, the economic development and community development organization for the region. You have taken an important step to invest in the future of Greater Des Moines (DSM).

As an Investor, we welcome your involvement on The Partnership's boards, councils, committees and initiatives. Our organization is successful because of the dedication of our volunteers. By serving The Partnership, you have the opportunity to shape important decisions that impact our region now and into the future. You give yourself and your organization a voice. We invite you to take a look through this booklet to help determine where you might want to get more involved.

As you know, we have experienced great momentum as a community in terms of population growth, gross domestic product growth, employment growth and many other areas. With your help, we will further cultivate DSM as a talent-ready environment that emboldens the global presence of DSM, establishes DSM as an entrepreneurial center, moves the needle on placemaking projects and tells our region's story loud, bold and broad.

Thank you again for investing in The Partnership. We appreciate you interest in having your fingerprints on the future of our region.

Thank you for your commitment to our region.



Sincerely,

Tiffany Tauscheck
President & CEO, Greater Des Moines Partnership

TABLE OF CONTENTS

PARTNERSHIP GOVERNING BOARDS..... 2

ADVISORY BOARDS, COUNCILS AND COMMITTEES..... 2

 AFFILIATE CHAMBERS OF COMMERCE..... 2

 COMMUNICATIONS AND MARKETING 2

 DOWNTOWN..... 3

 ECONOMIC DEVELOPMENT..... 4

 INVESTOR RELATIONS 5

 TALENT DEVELOPMENT AND INCLUSIVE STRATEGIES 5

PARTNERSHIP GOVERNING BOARDS

GREATER DES MOINES PARTNERSHIP BOARD OF DIRECTORS AND PARTNERSHIP EXECUTIVE COMMITTEE*

- GOALS:** Responsible for governing the affairs of The Partnership, which is organized as a 501(c)(6) nonprofit organization.
- FREQUENCY:** Executive Committee meets quarterly; full Board of Directors meets quarterly
- EXPECTATIONS:** Set organization's mission and policies, set and evaluate yearly goals and objectives, engage in long-range planning, establish fiscal policy by setting yearly budget and providing yearly audits, provide adequate resources and develop and maintain communication with stakeholders.
- TEAM LEAD:** Tiffany Tauscheck, President & CEO, ttauscheck@DSMpartnership.com

GREATER DES MOINES PARTNERSHIP FOUNDATION BOARD*

- GOALS:** The Greater Des Moines Partnership Foundation is a 501(c)(3) organization designed to promote and support projects that positively impact quality of life and the education, recruitment and retention of talent in the Greater Des Moines, Iowa region.
- FREQUENCY:** Annually with additional meetings as needed
- EXPECTATIONS:** Provide support and oversight of The Partnership Foundation. Attend meetings when available. Advocate for The Partnership.
- TEAM LEAD:** Tiffany Tauscheck, President & CEO, ttauscheck@DSMpartnership.com

DOWNTOWN DSM BOARD OF DIRECTORS AND EXECUTIVE COMMITTEE*

- GOALS:** Lead efforts to drive development, placemaking and events in Downtown DSM and is organized as a 501(c)(6) nonprofit organization. The Board promotes a strong Downtown through integration of retail, restaurants, businesses, housing, events and placemaking. Board Members will gain access to insider information on upcoming Downtown development and placemaking projects, and have the opportunity to provide guidance and input to help build Downtown for the future.
- FREQUENCY:** Each meets quarterly
- EXPECTATIONS:** Attend quarterly meetings. Attend events when available. Advocate for Downtown DSM and The Partnership.
- TEAM LEAD:** Tiffany Tauscheck, President & CEO, ttauscheck@DSMpartnership.com

DOWNTOWN EVENTS GROUP BOARD*

- GOALS:** The Downtown Events Group is a 501(c)(3) organization designed to enhance the vibrancy of Downtown Des Moines through the creation, elevation and activation of arts, culture and humanities events and community placemaking.
- FREQUENCY:** Two to four meetings annually
- EXPECTATIONS:** Provide support and oversight to enhance Downtown festivals and events, including the Downtown Farmers' Market, Winter Market, World Food & Music Festival, Holiday Promenade and more. Attend events and meetings when available. Advocate for Downtown DSM.
- TEAM LEAD:** Tiffany Tauscheck, President & CEO, ttauscheck@DSMpartnership.com

ADVISORY BOARDS, COUNCILS AND COMMITTEES

AFFILIATE CHAMBERS OF COMMERCE

AFFILIATE INVOLVEMENT

Get involved with one of our Affiliate Chambers of Commerce: Adel, Altoona, Ankeny, Bondurant, Carlisle, Clive, Des Moines Downtown, FuseDSM, DSM West Side, Grimes, Grinnell, Indianola, Johnston, Knoxville, Madison County, Greater Newton Area Chamber of Commerce, Norwalk, Pella Area Community and Economic (PACE) Alliance, Perry, Pleasant Hill, Go Polk City Chamber, Urbandale, Waukee, West Des Moines.

AFFILIATE PRESIDENTS' COUNCIL

The Partnership's dual-Membership model ensures that Affiliate Chambers of Commerce collaborate to promote open communication, diversity from each Affiliate and an expanding sphere of influence to engage in business development.

- TEAM LEAD:** Alex Lynch, Director of Regional Community Integration, alynch@dsmpartnership.com

COMMUNICATIONS AND MARKETING

COMMUNICATIONS BOARD

- GOALS:** These communications experts provide executive-level guidance on public relations, marketing and advertising within The Partnership's key verticals and areas of focus to strategically reach target audiences within each of these industries. This executive team helps the Communications and Marketing team review and communicate strategic priorities, as well as provide insights on proposed integrated marketing and public relations plans, as needed.
- FREQUENCY:** Quarterly
- EXPECTATIONS:** Attend Communications Board meetings. Act as strategic advisor on marketing and public relations plans and placements. Attend Partnership events when available. Advocate for The Partnership. Sign up as a DSM USA Ambassador.
- TEAM LEAD:** Courtney Shaw, Chief Communications Officer, cshaw@DSMpartnership.com

DSM USA AMBASSADORS

- GOALS:** DSM USA Ambassadors are active professionals, businesses, residents and community leaders who show their support, enthusiasm and passion for DSM and share the region's story with the world.
- FREQUENCY:** As needed
- EXPECTATIONS:** Share regional news on social media. Attend Partnership events when available. Advocate for The Partnership.
- TEAM LEAD:** Kyle Oppenhuizen, Vice President of Communications, koppenhuizen@DSMpartnership.com

MARKETING COMMITTEE

- GOALS:** Serve as a sounding board for project-based feedback; examples of projects include branding, event creative, research, process improvements, website including SEO and user experience, social media, digital advertising, content marketing and innovative event promotional tactics.
- FREQUENCY:** Quarterly
- EXPECTATIONS:** Committee Members are asked to provide expertise and suggestions on tactics to move goals and objectives forward; additionally, Members help tell the region's story through social media, contribute to The Partnership's blog and more.
- TEAM LEAD:** Alicia Chilton, Senior Director of Marketing, achilton@DSMpartnership.com

PUBLIC RELATIONS COMMITTEE

- GOALS:** To assist in brainstorming, providing input and feedback on Partnership public relations projects, strategies and tactics.
- FREQUENCY:** Quarterly
- EXPECTATIONS:** Committee Members are asked to meet quarterly to brainstorm, provide input and feedback specific to public relations strategies and tactics. Additionally, Members help tell the region's story through social media, contribute to The Partnership's blog and more.
- TEAM LEAD:** Kyle Oppenhuizen, Vice President of Communications, koppenhuizen@DSMpartnership.com

DOWNTOWN

DOWNTOWN ECONOMIC DEVELOPMENT COUNCIL

- GOALS:** Engage in issues that affect Downtown development efforts.
- FREQUENCY:** Quarterly
- EXPECTATIONS:** Attend the quarterly meetings and actively participate in idea generation and discussion.
- TEAM LEAD:** Renae Mauk, Vice President of Downtown Development, rmauk@downtownDSMUSA.com

DOWNTOWN EMPLOYERS ROUNDTABLE

- GOALS:** Provide Downtown employers an opportunity to discuss and identify opportunities related to Downtown-specific issues.
- FREQUENCY:** Three to five times a year based on need.
- EXPECTATIONS:** Attend the meetings and actively participate.
- TEAM LEAD:** Renae Mauk, Vice President of Downtown Development, rmauk@downtownDSMUSA.com

OPERATION DOWNTOWN BOARD OF DIRECTORS AND EXECUTIVE COMMITTEE*

GOALS: Operation Downtown's mission is to enhance the quality of life in Downtown DSM by making it safe, clean, welcoming and beautiful.

FREQUENCY: Each meets quarterly

EXPECTATIONS: Attend at least three of the meetings each year.

TEAM LEAD: Amy Lego, Executive Director of Operation Downtown, alego@downtownDSMUSA.com

PLACEMAKING TASK FORCE

GOALS: Connect community leaders across the region to generate ideas and share best practices on community placemaking efforts and activations. Increase quality of life and well-being for residents, workers and guests of Greater Des Moines through special projects and pop-up events. Inspire action and increase collaboration across neighborhoods.

FREQUENCY: Quarterly; Hybrid format with virtual and in-person options

EXPECTATIONS: Attend quarterly meetings and events when available. Actively participate in idea generation and discussion. Share knowledge and best practices.

TEAM LEAD: Molly Atkins, Events Specialist, matkins@downtownDSMUSA.com

ECONOMIC DEVELOPMENT

ECONOMIC DEVELOPMENT BOARD

GOALS: Provide assistance to startups and early-stage firms, existing industry and economic development partners along with aggressively promoting the region for domestic and international investment. Members are comprised of representatives from companies in the region's key industries of advanced manufacturing, ag innovation, data centers and information solutions, insurance and financial services, and logistics.

FREQUENCY: Quarterly

EXPECTATIONS: Attend the quarterly meetings.

TEAM LEAD: Stacie LoVan, Senior Vice President of Economic Development, slovan@DSMpartnership.com

ECONOMIC DEVELOPMENT PRACTITIONERS

GOALS: To keep partners who work in economic development for a city, county or affiliated organization up-to-date on marketing plans, share best practices and conduct regional studies as needed. Furthermore, the Council will discuss and review statewide economic development programs (incentives, talent development, etc.) along with other issues related to the region's competitiveness and business climate.

FREQUENCY: Six times a year

EXPECTATIONS: Attend the meetings and actively participate in idea generation and discussion.

TEAM LEAD: Stacie LoVan, Senior Vice President of Economic Development, slovan@DSMpartnership.com

INSURANCE AND FINANCIAL SERVICES COUNCIL

GOALS: Provide an opportunity for representatives from financial services companies to share best practices and focus on challenges and opportunities facing the financial services industry.

FREQUENCY: Two to three times per year

EXPECTATIONS: Attend the meetings and provide feedback.

TEAM LEAD: Stacie LoVan, Senior Vice President of Economic Development, slovan@DSMpartnership.com

ADVANCED MANUFACTURING COUNCIL

GOALS: Provide an opportunity for representatives from manufacturing firms to share best practices and focus on challenges and opportunities facing the advanced manufacturing industry.

FREQUENCY: Two to three times per year

EXPECTATIONS: Attend the meetings and provide feedback.

TEAM LEAD: Ryan Carroll, Senior Director of Regional Business Development, rcarroll@DSMpartnership.com

INVESTOR RELATIONS

INVESTOR RELATIONS COMMITTEE

- GOALS:** The Investor Relations Committee offers strategic input and feedback on Investor Relations prospective Investor targeting and ongoing Investor benefits.
- FREQUENCY:** Bi-Annually
- EXPECTATIONS:** To provide feedback and guidance to Investor Relations. Connect Partnership team to prospective Investors; potentially making introductions and/or joining staff on prospecting calls/pitches. Provide input and guidance on Investor strategies, program offerings and events.
- TEAM LEAD:** Angie Stepsis, Chief of Staff, astepsis@DSMpartnership.com

TALENT DEVELOPMENT AND INCLUSIVE STRATEGIES

ATTRACTION AND RETENTION COUNCIL

- GOALS:** Lead Partnership's attraction and retention efforts toward having a diverse breadth of talent through targeted marketing and services to increase awareness of and connection to DSM's career and lifestyle opportunities.
- FREQUENCY:** Quarterly
- EXPECTATIONS:** Attend and fully participate in quarterly meetings and occasional special or subcommittee meetings. Bring a broader perspective of issues and opportunities and engage in the community-wide dialogue on relevant issues in the attraction and retention of talent.
- TEAM LEAD:** Jenae Sikkink, Senior Vice President of Talent Development and Inclusive Strategies, jsikkink@DSMpartnership.com

BUSINESS RESOURCES BOARD

- GOALS:** The Partnership strives to ensure the voices of the business community are heard and accounted for, and works to combine those voices into one chorus advancing the mission of economic development. The strength of our Regional Membership strengthens the voice of The Partnership. The development, delivery and oversight of tools and resources that help businesses grow are the value The Partnership adds to the benefits Members seek when they join their local Chamber of Commerce.
- FREQUENCY:** Quarterly
- EXPECTATIONS:** Attend the quarterly meetings and actively participate in idea generation and discussion. Provide input, direction and approval of Work Plan.
- TEAM LEAD:** Juan Pablo Sanchez, Director of Inclusive Business Strategies, jsanchez@DSMpartnership.com

GOVERNMENT POLICY COUNCIL (GPC)

- GOALS:** To offer consensus-driven policy direction to the Public Policy team. The Council further convenes in individual workgroups to properly vet and examine policy proposals.
- FREQUENCY:** Three to five times in the fall (August through November) and three to five times in the spring (January through March)
- EXPECTATIONS:** Attend the meetings and advocate for a position on specific policy issues. The value of GPC is the thorough examination of policy proposals. Members are also expected to offer guidance and share their expertise on a variety of topics as the policy team works to create The Partnership's State Policy Agenda and Federal Policy Agenda. GPC is open to Investors and Members.
- TEAM LEAD:** Ryan Moon, Director of Government Relations and Public Policy, rmoon@DSMpartnership.com

TALENT DEVELOPMENT AND INCLUSIVE STRATEGIES BOARD

- GOALS:** Provide oversight of the development and implementation of all Partnership programmatic activities and financial resources relating to talent development and education.
- FREQUENCY:** Quarterly
- EXPECTATIONS:** Provide input to and approval of annual Talent Development and Inclusive Strategies Work Plan, program budget, goals and measurements. Review and recommend new Partnership initiatives or changes to existing Work Plan to align with the overall Partnership mission and economic development goals. Review and recommend direction on position and/or support of community initiatives/issues not initiated by The Partnership. Such direction may be provided to The Partnership Board of Directors, The Partnership Executive Committee and Partnership team members. Support may involve endorsement, staff involvement, etc. Board members support Partnership initiatives and Talent Development committees through active participation, promotional assistance or resource development.
- TEAM LEAD:** Jenae Sikkink, Senior Vice President of Talent Development and Inclusive Strategies, jsikkink@DSMpartnership.com

DSM WORKFORCE COLLABORATIVE

- GOALS:** Lead Partnership's talent retention strategies including work-based learning, skills-based hiring, storytelling, and education strategies.
- FREQUENCY:** Quarterly
- EXPECTATIONS:** Attend and fully participate in quarterly meetings and occasional special or subcommittee meetings. Bring a broader perspective of issues and opportunities and engage in the community-wide dialogue on relevant issues in the area of education and talent retention.
- TEAM LEAD:** Lexi Shafer, Director of Workforce, lshafer@DSMpartnership.com

GLOBAL DSM TALENT ROUNDTABLE

- GOALS:** Lead Partnership policy and education efforts relating to immigration reform. Develop strategies to educate and engage business community on issues impacting economic and talent development due to current immigration policy.
- FREQUENCY:** Quarterly
- EXPECTATIONS:** Attend the meetings.
- TEAM LEAD:** Jenae Sikkink, Senior Vice President of Talent Development and Inclusive Strategies, jsikkink@DSMpartnership.com

HEALTHCARE ROUNDTABLE

- GOALS:** Provide organizations in the healthcare industry an opportunity to discuss and identify opportunities related to healthcare specific issues.
- FREQUENCY:** Quarterly
- EXPECTATIONS:** Attend the meetings and actively participate.
- TEAM LEAD:** Jenae Sikkink, Senior Vice President of Talent Development and Inclusive Strategies, jsikkink@DSMpartnership.com

AI AND TECHNOLOGY ROUNDTABLE

- GOALS:** Engage and discuss issues regarding AI and technology advancements and policies.
- FREQUENCY:** Quarterly
- EXPECTATIONS:** Attend the meetings and actively participate.
- TEAM LEAD:** Jenae Sikkink, Senior Vice President of Talent Development and Inclusive Strategies, jsikkink@DSMpartnership.com

INCLUSION COUNCIL

- GOALS:** Provide strategic guidance and insights to The Partnership's Talent Development and Inclusive Strategies team on key programs and initiatives. Offer recommendations on talent attraction and retention, share best practices and advise on emerging trends to strengthen inclusive economic growth efforts.
- FREQUENCY:** Quarterly
- EXPECTATIONS:** Actively participate in meetings, engage in meaningful dialogue and represent their organizations. Members should also champion The Partnership's mission and attend key events when available.
- TEAM LEAD:** Stacey Robles, Inclusive Talent Program Manager, srobles@DSMpartnership.com

YOUNG PROFESSIONALS CONNECTION (YPC)

- GOALS:** YPC's mission is to promote an environment that attracts and retains young professionals in DSM. Their efforts focus on connecting young professionals to each other and to the community through social, civic, charitable and professional development endeavors. Anyone can join YPC by completing the membership application and paying the annual fee. There is no age restriction, although most members are between 23 and 35 years of age.
- FREQUENCY:** YPC has seven committees that meet monthly, a 20-person board that meets monthly and a handful of subcommittees that meet as needed.
- EXPECTATIONS:** YPC members are encouraged to be as involved as they want to be. Responsibilities of volunteers can range from serving on committees and subcommittees to attending events. Board responsibilities include attending monthly meetings, overseeing or participating in committees, setting the strategic direction of YPC and representing YPC to outside entities.
- TEAM LEAD:** Anne Lowder, Education and Talent Coordinator, alowder@DSMpartnership.com

INVESTOR ENGAGEMENT OPPORTUNITIES 2025