

DSM

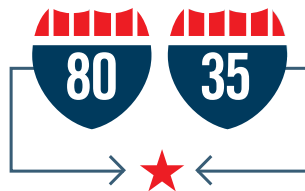
DES MOINES, IOWA

USA



LOGISTICS

LOGISTICAL SWEET SPOT



Crossroads of I-80 / I-35 and part of NAFTA corridor.

— FOREIGN —
TRADE
ZONE #107

Railroads include Burlington Northern Santa Fe, Iowa Interstate, Norfolk Southern and Union Pacific with full-time switching service.



PORT OF ENTRY
ON-SITE CUSTOMS & USDA INSPECTORS

Des Moines International Airport has a 1.8 million square-foot cargo apron.



\$4.7 billion in goods and services exported.
— *Brookings Institution*

BUSINESS ADVANTAGES ADD UP



The average industrial electricity rate is 5.63 cents per kilowatt-hour.
— Edison Electric Institute



No property tax on inventories, machinery or equipment. Tax abatement for new construction. Property tax exemption on pollution control equipment. No sales tax on electricity or natural gas. No sales tax on manufacturing equipment. Single-factor corporate income tax.



The cost of doing business is 17 percent lower than the national average.
— Moody's Analytics

RELIABLE, EDUCATED WORKERS

Iowa State University's Logistics and Management Information Systems degree is the dominant business program.



Ninety-eight percent of the workforce graduated high school.
— Iowa Workforce Development



Eighty-six percent with at least five years of experience.
— Iowa Workforce Development



37% have a bachelor's degree or higher.
— U.S. Census Bureau



Des Moines Area Community College and Vatterott College offer truck driving schools.



NORTHERN TOOL + EQUIPMENT COMPANY \$67 million
DAIMLER TRUCKS NORTH AMERICA \$18 million
ATLANTIC COCA-COLA BOTTLING COMPANY \$17.8 million
TORO \$11 million
CORTEVA AGRISCIENCE™ \$10 million
POWER DISTRIBUTORS \$9 million

\$5,000



Job training program may reimburse up to \$5,000 per job, depending on the added payroll.

LOGISTICS & DISTRIBUTION CENTERS IN DSM USA

Bridgestone Firestone | Briggs Medical Service | Capital City Fruit | Casey's General Stores, Inc. | CDS Global | Daimler Trucks North America | Federal Express | Interstate Batteries | Loffredo Fresh Produce Co., Inc. | Merchants Distribution Service | NAPA Distribution Center | Owens & Minor | PDM Distribution Services | Perishable Distributors of Iowa (PDI) | Power Distributors | Ruan Companies | Sysco Iowa | TMC Transportation | TORO | United Parcel Service | US Autoforce | XPO Logistics

MIKE SWESEY

Senior Vice President of Economic Development p: (515) 286-4997 e: mswesey@DSMpartnership.com



**GREATER DES MOINES
PARTNERSHIP**