



DSM USA

DES MOINES, IOWA

TECHNOLOGY



NATIONAL RANKINGS

#6 BEST CITY TO WORK IN TECH
— SmartAsset, 2019

#7 HOT SPOT FOR DATA SCIENCE JOBS
— Burning Glass, 2019

#4 RISING STAR FOR TECH JOBS
— CompTIA, 2021

#8 MOST RESILIENT TECH HUB
— LinkedIn, 2021

TOP 5 EMERGING NORTH AMERICAN TECH MARKET
— CBRE, 2021

PRO-BUSINESS ENVIRONMENT



Major fiber backbone and long-haul data access.



Refundable research and development tax credit of 6.5% for qualifying research expenditures in Iowa.



The cost of doing business is 12% lower than the national average.
— Moody's Analytics



Iowa offers several innovation funding and tax credit programs that are especially helpful for technology companies.

DSM ACCELERATORS



The **Global Insurance Accelerator** is a mentor-driven accelerator designed to foster innovation in the insurance industry by supporting startups that target the global insurance sector through technological innovations.



Backed by nine super-regional, privately held brokerage firms, the **BrokerTech Ventures Accelerator** is an innovation hub for startups to test broker-centric ideas and products, while bringing new and innovative ideas and solutions to the industry.



TechStars is a nationally renowned venture capital firm and network of accelerators that has partnered with Grinnell College to form one of Iowa's most competitive incubators.

KEY TECHNOLOGY CLUSTERS

- Advanced Manufacturing
- Animal and Plant Genetics
- Data Centers
- Digital Media and Marketing
- FinTech
- InsurTech
- Precision Farming
- Process Control Systems



QUALIFIED WORKFORCE

Estimated job training reimbursement of over

\$10,000

per new tech-based employee based on increased payroll.



2.8% average annual growth in high-tech industries over the past 10 years.
— JobsEQ



38% of the population age 25 – 64 hold a bachelor's degree or higher.
— JobsEQ

36,545

workers in high-tech industries.
— JobsEQ



70,000 students in higher education the region.
— NCES (National Center for Education Statistics)

IDEAL LIVING ENVIRONMENT



A 20-minute average commute.
— U.S. Census Bureau

10-12 %

The cost of living is typically 10-12% below the national average.
— The Council for Community and Economic Research

MAJOR DSM DATA CENTERS

Meta (Facebook):
\$3 BILLION

Microsoft:
\$4.5 BILLION

Apple:
\$1.4 BILLION

RECENT EXPANSIONS

ESO
ESO is a rapidly growing technology company providing software applications, interoperability and data management solutions to emergency medical services, fire departments and hospitals. This Austin-based company recently moved to Downtown DSM and occupies 13,000 sq. ft. in the former *Des Moines Register* printing floor.

JOHN DEERE: INTELLIGENT SOLUTIONS GROUP
Intelligent Solutions Group (ISG), the company's premier IT development department, creates software for precision agriculture and recently invested \$32.6 million in a new office building to house 700 employees in Urbandale.

LANDUS INNOVATION CENTER
Landus is a farmer-owned cooperative with a multi-year agreement with Google to explore the many challenges and opportunities facing today's farmers, and to seek ground-breaking solutions for a more sustainable and profitable farming ecosystem of tomorrow. Landus brings Google Cloud's solutions to the Landus Innovation Center in Des Moines, a facility dedicated to connecting the cooperative's farmer-owners to global innovation leaders to help drive a sustainable future in agriculture.

SELECTED IT OCCUPATIONS

Mean wages for 4th Quarter 2021

Actuaries: \$117,000	Electrical Engineers: \$87,600
Computer and Information Systems Manager: \$137,600	Information Security Analysts: \$91,700
Computer Network Architects: \$112,500	Network and Computer Systems Administrators: \$84,000
Computer Network Support Specialists: \$62,500	Operations Research Analysts: \$92,300
Computer Occupations, All Other: \$74,000	Software Developers and Software Quality Assurance Analysts and Testers: \$96,700
Computer Programmers: \$73,700	Statisticians: \$68,100
Computer Systems Analysts: \$89,000	Web Developers and Digital Interface Designers: \$69,500
Computer User Support Specialists: \$54,400	
Database Administrators and Architects: \$103,300	

— JobsEQ

ALEX LYNCH

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