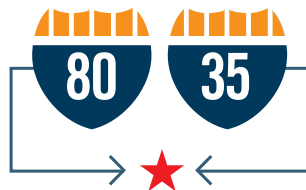


GREATER DES MOINES LOGISTICS



LOGISTICAL SWEET SPOT



Crossroads of I-80 / I-35
and part of NAFTA corridor.

**FOREIGN
TRADE
ZONE #107**

Railroads include Burlington Northern Santa Fe, Iowa Interstate, Norfolk Southern and Union Pacific with full-time switching service.



PORT OF ENTRY

**ON-SITE
CUSTOMS & USDA
INSPECTORS**

Des Moines International Airport has
a 1.8 million square foot cargo apron.



Sixty national and regional
trucking companies.



BUSINESS ADVANTAGES ADD UP



The average industrial electricity rate is 4.99 cents per kilowatt-hour.



No property tax on inventories, machinery or equipment. Tax abatement for new construction. Property tax exemption on pollution control equipment. No sales tax on electricity or natural gas. No sales tax on manufacturing equipment. Single-factor corporate income tax.



The cost of doing business is 18 percent lower than the national average.

RELIABLE, EDUCATED WORKERS

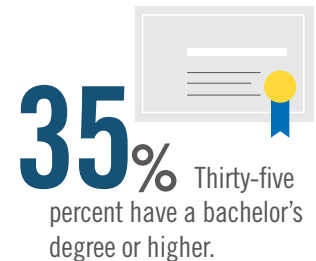
Iowa State University's Logistics and Management Information System degree is the dominant business program.



Ninety-eight percent graduated high school.



Eighty-six percent with at least five years of experience.



Thirty-five percent have a bachelor's degree or higher.



Des Moines Area Community College and Vatterott College offer truck driving schools.



- FEDERAL EXPRESS** \$11.4 million
- INTERSTATE BATTERIES** \$10.8 million
- OWENS & MINOR** \$5.4 million
- POWER DISTRIBUTORS** \$9 million
- TORO** \$16.9 million
- US AUTOFORCE** \$7.5 million

\$5,000



Job training program may reimburse up to \$5,000 per job, depending on the added payroll.

GREATER DES MOINES LOGISTICS & DISTRIBUTION CENTERS

Bridgestone Firestone | Briggs Medical Service | Capital City Fruit | Casey's General Store | CDS Global | Federal Express | Hewlett Packard | Interstate Batteries | Loffredo Fresh Produce | Merchants Distribution Service | NAPA Distribution Center | Owens & Minor | PDM Distribution Services | Perishable Distributors of Iowa (PDI) | Power Distributors | Ruan Transportation Management Systems | Sysco Iowa | TMC Transportation | TORO | United Parcel Service | US Autoforce | XPO Logistics

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