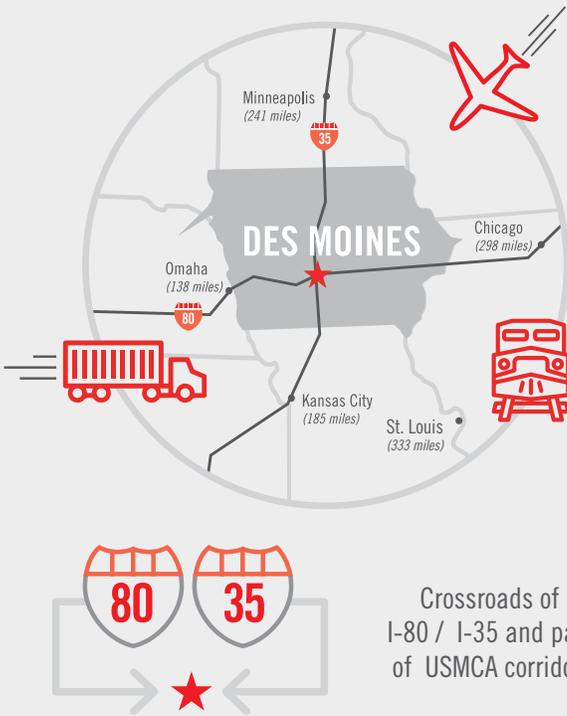


# LOGISTICS



## LOGISTICAL SWEET SPOT



PORT OF ENTRY  
ON-SITE CUSTOMS & USDA INSPECTORS

Des Moines International Airport has over 1 million square feet in cargo apron.

**60.5 MILLION**  
people accessible within a 500-mile radius.  
— *Big Radius Tool*

**3<sup>RD</sup> HIGHEST**  
Iowa has the 3rd highest concentration of heavy and tractor-trailer truck drivers  
— *Bureau of Labor Statistics, 2024*

**FOREIGN TRADE  
ZONE #107**

## REGIONAL RAIL SERVICE



The region is served by three Class I rail carriers: **Burlington Northern Santa Fe**, **Norfolk Southern** and **Union Pacific**; as well as one Class II carrier, **Iowa Interstate Railroad**.

Four transload (truck/rail) facilities support freight logistics in DSM: **Des Moines Industrial** located in Des Moines, **IAIS Renewable Energy Distribution Center** located in Newton and **Merchants Distribution Service** located in Altoona and Des Moines.

Passenger rail service, provided by **Amtrak**, is accessible to the region via the station in Osceola.



**BUSINESS ADVANTAGES ADD UP**

**14%**  
**LOWER**

The cost of doing business is 14% lower than the national average.  
— *Moody's Analytics*

**NO<sup>00</sup>**  
**TAXES**

No property tax on inventories, machinery or equipment. Tax abatement for new construction. Property tax exemption on pollution control equipment. No sales tax on electricity or natural gas used in the manufacturing process. No sales tax on manufacturing equipment. Single-factor corporate income tax.

**6.80¢**

The annual average industrial electricity rate is 6.80 cents per kilowatt-hour.  
— *U.S. Energy Information Administration*

**RECENT PROJECTS**



**LOGISTICS AND DISTRIBUTION CENTERS IN DSM USA**

- Amazon
- Bridgestone Firestone
- Briggs Medical Service
- Brown National Lease
- Capital City Fruit
- Casey's General Stores, Inc.
- CDS Global
- Daimler Trucks North America
- Federal Express
- Hy-Vee, Inc.
- Interstate Batteries
- Iowa Select Farms
- JT Logistics
- Loffredo Fresh Produce Co., Inc.
- Merchants Distribution Service
- NAPA Distribution Center
- Owens & Minor
- PDM Distribution Services
- Perishable Distributors of Iowa (PDI)
- Power Distributors
- Ruan Companies
- SAIA
- Southwest Cargo
- Sysco Iowa
- TMC Transportation
- TORO
- United Parcel Service
- U.S. AutoForce
- Worldwide Logistics
- XPO Logistics
- Ziegler, Inc.

**WORKFORCE DEVELOPMENT AND RESOURCES**



Ask us about using state employee withholding tax dollars for training including on-the-job training expenses administered by the Iowa Community College system.

**13.4%**

population growth between 2014 and 2024.  
— *U.S. Census*

**IOWA STATE UNIVERSITY**

Iowa State University's Logistics and Management Information Systems degree is the dominant business program.

Iowa State University's Ivy supply chain management program ranks #5 in the world for empirical supply chain research.

— *The SCM Journal List, 2024*

**DMACC**

Des Moines Area Community College (DMACC) unveiled its new Transportation Institute in the fall of 2025. The \$9 million facility spans 8,600 square feet of garage bays, classrooms and 12 acres of concrete for hands-on training. The facility increases DMACC's capacity to 240 students per year, with plans to eventually train up to 500 students annually.

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**GREATER DES MOINES PARTNERSHIP**