



DSM USA

DES MOINES, IOWA

ADVANCED MANUFACTURING



LOW COST, HIGHER PROFITS

14%
LOWER

The cost of doing business is 14% lower than the national average.
— *Moody's Analytics*

23%
LOWER

Energy costs are significantly lower than the national average.
— *Moody's Analytics*



The annual average industrial electricity rate is 6.80 cents per kilowatt-hour.

— *U.S. Energy Information Administration*

RECENT PROJECTS

Andersen Windows and Doors:
\$20 MILLION

Clow Valve:
\$75 MILLION

Collins Aerospace:
\$14 MILLION

Dee Zee, Inc.:
\$10 MILLION

Ihle Fabrications, LLC:
\$11 MILLION

Michael Foods:
\$146 MILLION

Osmundson Manufacturing Co.:
\$19 MILLION

Vermeer Corporation:
\$44 MILLION

PRO-BUSINESS

NO⁰⁰
TAXES

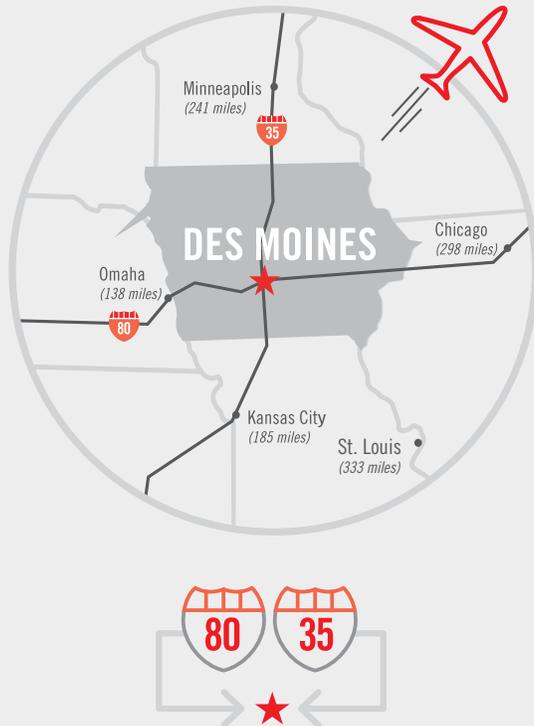
No sales, use or property tax on manufacturing machinery and equipment. No sales tax on electricity or natural gas used in the manufacturing process. No corporate income tax on profits from outside Iowa.

Iowa is a **RIGHT-TO-WORK** state.



- Iowa offers a refundable 3.5% tax credit for qualified research expenditures in advanced manufacturing, bioscience, finance, insurance, technology and innovation sectors.
- State financial assistance.
- Local property tax abatement for new construction.

TRANSPORTATION INFRASTRUCTURE



- 60.5 million people accessible within a 500-mile radius.
- 470 truck transportation establishments in the region.
- Access to three Class I railroads from a newly constructed transload facility.
- Railroads serving the region include Burlington Northern Santa Fe, Iowa Interstate, Norfolk Southern and Union Pacific.
- Foreign Trade Zone #107.
- Iowa has the 3rd highest concentration of heavy and tractor-trailer truck drivers.

PORT OF ENTRY

ON-SITE CUSTOMS & USDA INSPECTORS

Des Moines International Airport has over 1 million square feet in cargo apron.

Crossroads of I-80 / I-35 and part of USMCA corridor.

MAJOR MANUFACTURERS IN DSM USA

- | | |
|-------------------------|----------------------------------|
| 3M Company | Osceola Food, LLC (Hormel Foods) |
| Accumold | Osmundson Manufacturing Co. |
| Altec | Quality Manufacturing |
| Andersen Windows | Smithfield Foods, Inc. |
| Anderson Erickson Dairy | The Wittern Group |
| B&G Foods | Titan Tire Corporation |
| Bridgestone | TPI Composites, Inc. |
| Clow Valve Co. | Vermeer Corporation |
| Collins Aerospace | Weiler, Inc. |
| ColorFX | Windsor Windows & Doors |
| Dee Zee, Inc. | |
| EFCO Corp | |
| Emerson/Fisher Division | |
| Helena Industries | |
| Ihle Fabrications, LLC | |
| JBS Swift | |
| John Deere Companies | |
| Kreg Tool Company | |
| Lely North America | |
| Lennox | |
| Musco Lighting | |
| Pella Corporation | |

EFFICIENT, CAPABLE WORKFORCE



41.5%

have a bachelor's degree or higher.

— JobsEQ



71.0%

labor force participation rate.

— JobsEQ



72,791

manufacturing workers are available in the laborshed area.

— Iowa Workforce Development

TIFFANY LOUK

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